

# Leading Specialist in High-Performance Industrial Solutions - TEASER

Case Number: VBS0850

## INTRODUCTION

An opportunity is offered to acquire a well-established and fast-growing industrial services company operating in technically demanding and highly regulated environments.

Founded in recent years and built on extensive industry experience, the company has developed into a recognised specialist within advanced surface solutions, industrial cleaning and renovation services. Its activities span infrastructure, industrial production and process-driven sectors, where customers place high demands on quality, documentation and operational reliability.

A focused strategy, combined with significant investment in specialised equipment and processes, has enabled the company to establish a strong market position with limited direct competition.

The business is characterised by strong revenue growth, attractive margins and a diversified service portfolio, supported by long-term customer relationships and recurring demand. The current owner is open to continued involvement post-transaction, supporting continuity and a smooth transition for a new owner.

 The company operates with advanced, high-performance solutions that outperform traditional methods in durability, flexibility and installation speed, creating clear operational advantages for customers.

 Approval to participate in large-scale, regulated infrastructure projects provides access to a broader tender pipeline and creates significant long-term upside for a buyer with expansion ambitions.

 With proven capabilities, strong references and high entry barriers, the business offers clear opportunities for scaling across sectors, geographies and adjacent industrial applications.

## MARKET

The company operates in specialised industrial service markets where demand is driven by regulation, durability requirements and the need to minimise operational downtime. Customers increasingly favour advanced, high-performance solutions over traditional methods, particularly within infrastructure, industrial production and process-driven environments.

The market favours experienced providers with the necessary approvals, documentation capabilities and a proven execution track record. High safety standards, regulatory requirements and capital-intensive equipment create significant entry barriers, resulting in limited competition, strong customer retention and stable long-term demand across core segments.

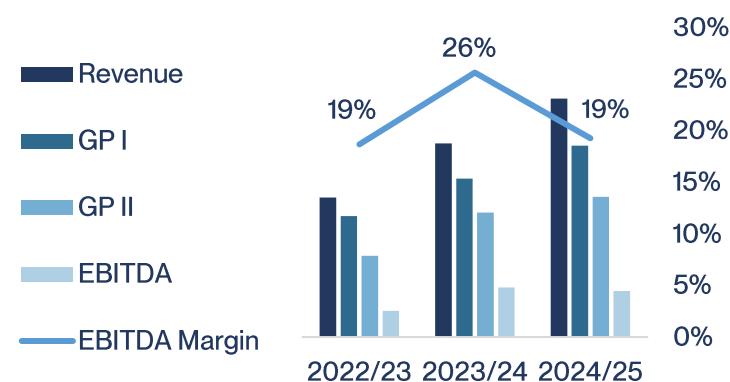
## ACQUISITION RATIONALE

The acquisition provides access to a highly specialised and protected niche within industrial services, supported by strong execution capability and documented performance. The company has demonstrated its ability to deliver large-scale, technically complex projects in regulated environments, positioning it as a trusted partner for demanding industrial and infrastructure clients.

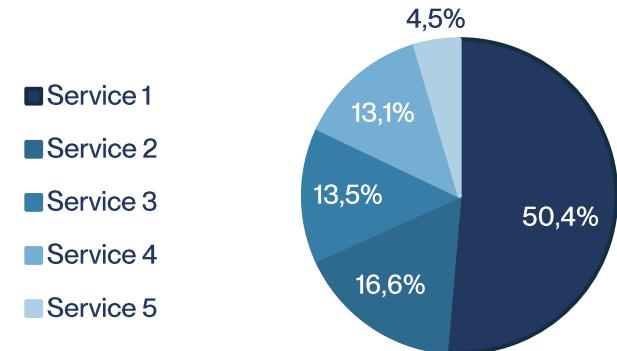
A key value driver is the company's involvement in a long-term national infrastructure project of exceptional scale. Beyond its immediate revenue contribution, this engagement confirms approval status at the highest level and provides access to a broader pipeline of future tenders and adjacent assignments, representing substantial upside for a buyer with the capacity and ambition to scale.

From a strategic perspective, the business is well suited for industrial groups or investors seeking a scalable platform with strong margins, high entry barriers and clear opportunities for value creation. Growth can be realised through increased capacity, geographic expansion or integration into a larger industrial organisation, unlocking further potential under new ownership.

## KEY FIGURES



## REVENUE COMPOSITION - SERVICES



## Disclaimer

The present teaser has been prepared by Virksomhedsbørsen A/S following discussions with the company's owner, information from the company's accounts, and publicly available information.

Further information or sharing of the complete prospectus requires the signing of a non-disclosure agreement (NDA).

For interest in receiving the complete prospectus or for further inquiries regarding the matter, please contact Peter Hald at [peter.hald@m-plus-a.com](mailto:peter.hald@m-plus-a.com) or +45 26 11 07 97.



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