

Well-established Steel Company with an Orderbook of EUR 30 mio. - TEASER

Case Number: VBS0833

INTRODUCTION

Industrial contractor and manufacturer offering tailor-made steel solutions is available for purchase. The reason is that the company has reached a size where a change in ownership is needed.

The company's unwavering commitment to delivering a comprehensive range of highly specialized services has earned the trust and confidence of its customers, maintaining strong relationships.

Throughout the company's history, the owners have continuously improved their understanding of the industry, helping the company sustain a strong foothold in different industrial segments.



Location

The company is based in Central Europe.

Business segments

The company operates in multiple industrial segments with wastewater management and aquaculture being the biggest segment.



Order book

The company's ability to secure orders provides a steady stream of revenue, on which they can develop the company further. The current orderbook is holding orders for EUR 30 million.

MARKET

The company, located in a central EU country, is well-managed with a professional executive team. They have experienced strong growth in recent years and have a confirmed order book of EUR 30 million. The company has an attractive customer base, primarily anchored in the Nordic region.

The customer base is diversified and composed of major players, ensuring stability, robustness, and a strong market position. The company produces high-quality steel products for several growing sectors, including WWTP (Wastewater Treatment Plants).

ACQUISITION RATIONALE

The acquisition of this company offers a multitude of potential synergies for a prospective buyer.

Financial buyers will benefit from the company's robust revenue streams and cost-saving opportunities through operational efficiencies.

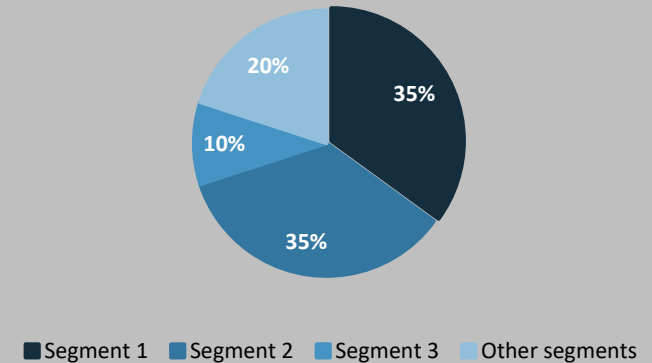
Strategic buyers can leverage the company's strong market position across various industries to enhance their competitive edge and expand their market share.

Industrial buyers will gain access to cutting-edge facilities and a highly skilled engineering department, enabling them to innovate and improve their product offerings.

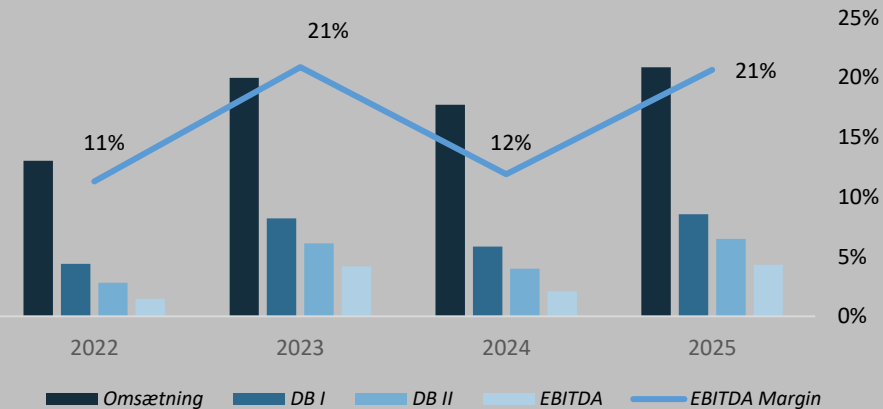
These synergies collectively provide the ability to capitalize on profitable opportunities and drive future growth.

KEY FIGURES

REVENUE BY BUSINESS SEGMENT



KEY FINANCIAL HIGHLIGHTS



Disclaimer

The present teaser has been prepared by M + A Virksomhedsbørsen A/S following discussions with the company's owner, information from the company's accounts, and publicly available information.

Further information or sharing of the complete prospectus requires the signing of a non-disclosure agreement (NDA).

For interest in receiving the complete prospectus or for further inquiries regarding the matter, please contact **Jørn Andersen** at joern.andersen@m-plus-a.com or +45 28358419